DEAR MAMA HOPE FAMILY,

When we released our last annual report, we didn’t expect that we would have yet to see our partners in person today. A whole year later, we continue to connect virtually. We’ve always relied on hearing our partners’ stories organically, by spending time together and staying for tea, so a virtual year has raised its challenges.

While we haven’t been able to meet in-person, we have renewed our perspective on the benefits of our model. Amongst the uncertainty and economic turmoil worldwide, our partners’ visions have led them through -- not just in surviving but growing! The independent funding our partners have raised from their income generating activities has grown. We are humbled to share that for the second year in a row, our community partners generated nearly a 1:1 return on the unrestricted and flexible funding that Mama Hope has invested in them. We invested $253k and they generated $245k in turn.

We’ve long known that the best path to sustainability is supporting the economic independence of our partners. We’ve always believed in the benefits of allowing communities to determine their own paths. Our model is proving these beliefs now more than ever.

Thank you for supporting us in this journey. Here’s to the year ahead -- a year that will hopefully bring us back to our partners, armed with a new confidence in our model and all that can be achieved within it.

In hope and gratitude,

NYLA RODGERS
Founder & Business Development Lead
Sotz'il Jay in Guatemala aims to share the wisdom of their ancestors through research, creation, and promotion of Mayan art and culture for political, social, and spiritual development of their communities.
Global Partners

GHANA
United Hearts Children Center

GUATEMALA
Tejiendo Futuros
Sotz’il Jay

KENYA
Our Lady Of Perpetual Support for People Living with HIV/AIDS and Orphans (OLPS)
Riley Orton Foundation
Tropical Focus for Rural Development

TANZANIA
White Orange Youth
Tanzania Children Concern
Nguzo Women & Youth Foundation
Boresha Jamii
Queen Elizabeth Academy

UGANDA
BIC Shanti
Jennifer Mwuota is a cluster head of BIC Shanti's Population, Health, and Environment Program in Uganda. She shares information about the PHE Program with the households in her cluster. This model, driven by the community, has enabled so many households access to healthy and abundant food.
Tropical Focus has been supporting their community to grow their own food in Kisumu County, Kenya. By sharing seeds, equipment, and unique knowledge, their community is on their way to food sovereignty. Even more, they produce and sell unique products like hibiscus juice, ginger powder, and aloe vera.
In the Maua Women’s Group at Boresha Jamii, women collectively pool their savings and loan them out to one group member at a time. For Umma Juma, her loan helped her add an additional room to the home she shared with her husband and two children in Tanzania. Even more, she started a business that gives her the economic stability to buy food and care for her family.
The Future of Funding

Mama Hope was founded from a desire to change the way the global development sector operates. It was born out of a recognition that a top-down, "west is best" mode of operation wasn’t providing the efficiency or long-term solutions those at the top of the system were claiming they wanted to see. So, Mama Hope tried a different approach.

12 years later, that approach is still working.

We’ve learned, adapted and changed along the way but we’ve held many elements central to our operations.

In honor of that, we’re celebrating the things that have sustained and expanded our partnerships over the years.
Tejiendo Futuros, based in Panajachel, Guatemala, has been a reliable partner for many years. They are dedicated to increasing the social and environmental sustainability of their organization’s work, making decisions based on long-term success and the immediate addressing of community needs. From the beginning, they have been consistently transparent in sharing their plans and challenges with us.

When COVID-19 came around, Mama Hope defaulted to trusting their response efforts. After making sure that community members had emergency supplies and teachers received reliable salaries, Tejiendo Futuros shifted to using their funds for high-priority agro-ecological projects that would suit the needs of local families. Through the TiKaulew Demonstration Center, Tejiendo Futuros is testing and validating methods for developing fertilizers, maintaining orchards, and training their colleagues on relevant tools. Trust is our default, so that we can be part of a solution and not a barrier to the success of projects like these.
At United Hearts Children Center (UHCC) in Ghana, the Pure Water Project acts as their school’s primary income generator. After being awarded a government contract to supply water, the UHCC team realized they didn’t have the capacity to accept the contract. What would help? An additional borehole.

Every minute spent reporting to us is time away from the core purpose of their work, so rather than impose long applications and reporting requirements before approving funding, Mama Hope team members quickly set up a Zoom call with UHCC. In one conversation, it was clear what opportunities a new borehole would offer and we built connection with the team far better than we ever would on paper.

Today, after funding the construction of a new borehole, the water project is up and running, the demand for water has increased, and an increasingly diverse pool of clients is supporting the children at United Hearts School. The Pure Water initiative contributes to the 35% of operational costs that UHCC covers with local income.
Riley Orton Foundation (ROF) strives to provide safe access to education for kids living in and around Kisumu, Kenya, with holistic education that addresses the physical and emotional needs of girls. In the last year, ROF’s priorities had to change - but we trust that our partners know their priorities best, and we dispersed funds with flexibility so that they could act according to ever-changing needs.

"Since the pandemic affected everyone globally, most of our supporters lost their jobs and closed down their businesses. To survive, ROF was forced to suspend all of its key programs, including literacy activities, entrepreneurship training and the Akili Girl’s School. ROF instead focused on solving the immediate challenges affecting our community, like food insecurity, lack of face masks, lack of sanitary pads, and supporting our students through virtual learning. We provided food and sanitary pad supplies to over 100 families for 4 months.

Because of our partnerships, we have succeeded in bringing all our girls back to school by meeting their basic needs. Funding from Mama Hope has helped us to complete flooring of two new classrooms which are helping the Akili Girl’s School meet social distancing requirements for both the students and teaching staff. We are particularly grateful for the flexible/unrestricted funding model which has allowed us to meet the immediate needs in our org, school, and community."

- David Omondi, Co-Founder
We measure impact according to our partners.

Queen Elizabeth Academy

“We choose everything. We choose our own goals. Mama Hope will never enter in and tell us what to plan for, because we know what is going on here and we can be adaptive to what are effective approaches.”

- Winny Saigod, Queen Elizabeth Academy,

Several years ago, Queen Elizabeth Academy requested funding for the construction of several shop units. The units would generate income through rental payments and provide space for the school to sell fish, vegetables, and other produce. Eventually, they generated enough funds to purchase a laptop and a printer/photocopy machine, allowing them to print weekly practice tests for their students. With all the practice, the school moved up from Position 5 to Position 3 in their district. As the school’s parents saw the impact this machine had on their children’s learning, they came together and made a decision to donate all the necessary paper reams to keep the practice going.

This is the type of data we collect from our partners. What achievements are they proud of? What stories do they want to share? How do they measure success? And then we celebrate their wins together!
Ten years ago, when Mama Hope met Tanzania Children Concern, they were only supporting 12 students. Today, their well-known St. Timothy’s School has provided quality education to hundreds of children, nearly one third of whom would not otherwise be able to afford school fees. Their organization is 100% sustainable, no longer relying on outside funding to keep their projects running.

St. Timothy’s recently added two new buses for their fleet. School pick-up and drop-off ensures that distance isn’t a barrier to attendance. With these busses, even more students can hitch a safe ride to school.

You might think - *mission accomplished!* - but we believe that if an organization has a track record for creating positive change, why not continue to invest in their growth? When a challenging year comes by, we'll be available for emergency support. We're in it for the long haul.

“For us, we want to see to it that the school has as many income generating projects as possible, so that whether the funding organization is still sending money or not, we've reached a point where we can stand on our own and, if possible, be able to support others.” - James Nathaniel, St.Timothy’s School
John and the team at White Orange Youth, Tanzania, made handwash stations as part of their response to help stop the spread of COVID-19. The stations are placed in nearby communities and around WOY’s farm, giving more people access to essential hygiene tools. Mama Hope’s Resilience Fund allowed WOY immediate access to relief funds that addressed impacts of the pandemic.
When schools re-opened across Tanzania, Nguzo Foundation for Women and Youth were back at work, supplying 5 schools with 15 water tanks, 45 water buckets, and 75 liters of hand soap to help keep students safe from COVID-19. Nguzo team member, Liberia, poses with water tanks ready to be supplied.
12 partners in 5 countries

Partners matched 97% of funding provided through their income generating projects.

$253,150 invested in 73 community-led initiatives

39 sustainable, income-generating projects running

$245,416 generated from partner projects

5 staff members from 4 countries

19 community-based team members received programmatic support from our staff

15,060 people participated in our partners' programs

1 partner covered 100% of their operational cost from local income

12 social change workers trained through our Global Advocate Program

2021 Gold Seal of Transparency on Guidestar
For the past several years, Erick Aluru (right) and the Farm Manager Jacob (left) have been expanding sustainability projects on the farm at Our Lady of Perpetual Support (OLPS), particularly a poultry project. Not only is the project now self-sustaining, they've increased Jacob’s salary and have profit leftover each month to return to OLPS’ operations.
FINANCIALS - ORGANIZATIONAL OVERVIEW
JUNE 1, 2020 - MAY 31, 2021

Expense Breakdown

- Fundraising (11%)
- Administrative (14%)
- Programs (75%)

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<td>Administrative</td>
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<td>Programs</td>
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<tr>
<td><strong>Total Expenses</strong></td>
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</tr>
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</table>
Our funding is granted with flexibility so that our partners can apply it where and when it is most necessary.

**Partner Funding By Programmatic Area**

Throughout the pandemic our partners used funding to ensure the essential programs they offer their communities would survive, while embedding their emergency response within ongoing community outreach.

![Pie chart showing funding distribution by programmatic area: Food Security (36%), Livelihoods (6%), Education (37%), Renewable Energy (1%), Women & Girls (1%), Youth (7%), Healthcare (3%), Arts & Culture (6%), WASH (4%).]

**Partner Funding By Functional Area**

We are proud to directly support the employment of the people carrying out this essential work. We trust the nurses, doctors and healthcare professionals that are on the front lines to deliver empathetic, holistic care. We trust the teachers and school managers to make sure each student is nurtured to their full potential. We trust the farmers and growers to nourish and sustain their communities.

![Pie chart showing funding distribution by functional area: Income Generating Projects (22%), Salaries (25%), General Operating (3%), Direct Programmatic Costs (50%).]

We trust that local leadership knows what they need and that our role is to support their work.
Thank you, donors!

Each and every gift is a commitment to lasting change. We are so grateful for your support.

Abraham Darsi
Abshiro Tobe
Ainslie Cook
Alex Abelin
Alexa DiCostanzo
Alexander Lopez
Alexander Porte
Allie Hoffman *
Allison Dowd
Allison Nygaard
Allison Rounding
Alma Boutin-Martinez
Amanda Huang

AmazonSmile Foundation %
Amondi Olendo
Amy Robb
Anastasia Alt
Andreas Schuster
Andrew Horn
Andrew Kippen
Andrew Ludwig
Andrew Shaffer
Angela Emmert
Ann Mulroy
Anne King
Anne Mulehi
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Carolina Cifuentes
Carolyn Zhou
Carrie Durant
Catherine Crombeez
Cathryn Murphy
Cathy Kolovson
Cheryl Angell
Chris Hammond
Chris Ndifon
Christian Brister
Christina Grammenenos
Christina Sass *
Christine Sommers
Clarence & Anne Dillon
Dunwalke Trust %
Claudia Guzmán
Colleen Mulcahy McGarrie
Connie Chong
Corinne Donnay
Corinne Faria
Cottonball Children’s Fund %
Cynthia Eckes
Cynthia Harvey
Damian DiCostanzo
Dan Fraleigh
Danielle Robin *
Daphnee Bouillard
Darlene Jeris & John Loughlin
Dave Nilson
David Matthews
David Peterka
David Sperring
David Yarus
Davin Miyoshi *
Dawn Ebeling
Dean Ginsberg *
Debbie Dorman
Deeqa Hussein
Derek White
Dorothy & Wilbur Wigginton
Duncan Donnay
Dylan Reiling
Eilidh Skinner
Eleanor Garnet
Elias Nyatete
Elizabeth Aylsworth
Elizabeth Larsen
Elizabeth Ludwig
Elizabeth Roe
Elloni Ellick
Emily DePorto
Emily Fletcher
Emily Levine
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Jarrett Peterson
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JDC Charitable Fund %
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Jean Zhou
Jeffery Boyd
Jenna Beach
Jennifer Bubke
Jennifer Eldredge
Jenny Swartman
Jeri Oien
Jesse & Mindy Rogers
Jesse Moore
Jessica Peng
Jessica Reyes
Jessica Williams
Jo Mitich
John & Laura Foster
John Miller
Jonathan Swerdlin *
Jordan Clayton
Joshua Gibson
Joshua Shaw
Josie Ngiau
Julia DiCostanzo
Julie DiCostanzo
Karen Condon
Karen Macrae *
Our Team

We are open-minded and love to listen.
We are willing to ride the ups, downs, joys, and frustrations of systemic change.

We are creative and brave.
We don’t put much credence on title or position, rather on solidarity, trust, and impact

We are open to unconventional ideas and approaches.
We are willing to learn from anyone.

We believe that depth of impact happens when people feel loved, respected, and valued.
We value relationships over results.